

# CAPABILITIES BRIEF

By
American Technology Systems Inc
DBA: ATS Training & Consulting Co.
WOSB, EDWOSB, & 8(A) Certified



### Vision and Mission

**VISION:** To deliver a customer specific, competitive advantage and become recognized as the most respected training and consulting firm within our area of expertise.

**MISSION:** Deliver a sustainable competitive edge to our clients through best in class services and training solutions.





### Corporate Overview

ATS Training & Consulting Company (ATS) is a certified woman-owned small business enterprise engaged in providing high quality training development and delivery services to government and corporate clients since 2001. ATS is typically rated in the top 10% of suppliers by our clients. We have a repeat business rate of over 90% with our client base.

#### **Corporate Data:**

**DUNS Number: 102872111** 

CAGE code: 1XBB3

#### **NAICS Codes:**

**611430** Professional and Management development training

**611710** Educational Support Services

**611420** Computer Training

**541430** Graphic Design Services





## ATS Training Solutions

ATS has over 20 years of track record in delivering best in class training solutions to our government and corporate client base. ATS has won multiple awards for our training programs, including best in the nation training program by the training magazine.

#### ATS Suite of training solutions encompass:

- Instructor Led Training
- E-learning delivered by computer, web based, mobile devices, virtual Classroom,
   video based learning and augmented reality based training
- SCORM and AICC compliant programs
- Course conversions, customized solution development
- Demonstrated proficiency in multiple training authoring software tools
- Facilitation of training delivery nationwide for large numbers of attendees









## Representative Clients

























## Differentiating Advantages

- Demonstrated results for training clients:
  - Above \$10.5 million cost savings for Automotive OEM
  - Recorded/Audited savings of \$875k by client in food industry
  - Improved employee engagement led to 20% increase in profits
  - Professional Development Program:
    - Increased attendance rate by 36%
    - Reduced turnover rate by 18%
- Experienced in all methods of adult blended learning
- Robust Six Sigma business processes to deliver consistent results
- Awards & Recognitions
  - Northern Ohio Minority Supplier Development Council President's award
  - Training Magazine national award for best practices



### **Contact Information**

### **Cleveland Headquarters Office**

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